

 **TOOL: Attendance incentives**

The following list is adapted from material prepared by the National Attendance Program Strategic Planning Incentives task team.

Motivation tips	
[ ✓ ]	Assume that every person can be motivated.
[ ✓ ]	Be aware that the employer has to create a work environment that fosters motivation.
[ ✓ ]	Find out what types of recognition and reward appeal to the individuals on your team and then use them appropriately.
[ ✓ ]	Gallup Poll found that 19% of 1000 people interviewed were "disengaged" at work due to: <ul style="list-style-type: none"> <li>• Not knowing what was expected of them.</li> <li>• Not having the tools to get the job done.</li> <li>• Not having bosses who listened to them.</li> </ul>
[ ✓ ]	Gallup concluded that "disengaged workers miss more days of work and are less loyal to employers."

For more information, visit [About.com's Motivation Center](#).

Motivating your staff in a time of change	
[ ✓ ]	Find out what people want from work;
[ ✓ ]	Review current policies and management style;
[ ✓ ]	Make an action checklist;
[ ✓ ]	Identify the factors that are important to people.

What people want from work	
[ ✓ ]	Workers have a variety of reasons for working but bottom line is that almost everyone works for money
[ ✓ ]	It's a mistake to underplay the importance of money and benefits to workers
[ ✓ ]	In addition to money, people want: <ul style="list-style-type: none"> <li>• Control of their work (decisions, recognition, tasks)</li> <li>• To be informed (timely communication and current information)</li> <li>• Growth and development</li> <li>• Leadership (clear expectations, defined structure)</li> <li>• Flexible work schedules</li> </ul>
[ ✓ ]	Pay attention to what is important to the individual employees on your team